

Craft Your Value Proposition

X From task list to value lens. A reframing tool.

| What do you *do*? (Tasks) | What does that *achieve*? (Impact) | What *value* does that create for the business? (Your Value Prop) |
|---------------------------------|---------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| I manage paid social campaigns | Drives qualified traffic and awareness for product launches | I help brands grow faster by turning scrolls into sales |
| I handle supplier relationships | Prevents delays, reduces cost, and keeps the supply chain smooth | I make ops teams more efficient by keeping the right suppliers happy and the wrong ones out |
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Bonus Prompt:

Now try to write your one-liner:

"I help [type of company/team] achieve [outcome] by [how you do it]."

Your version:

P.S. We will build on this in section 2 with the CV Story Builder Worksheet.



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